

MARKO REMS

Gabrje 70, 1356 Dobrova, Slovenia
Year of birth: 1967
Nationality: Slovene
Status: Married

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CHIEF FINANCIAL OFFICER

Highly accomplished financial management executive with more than 25 years of experience in finance and information systems. Performed and directed optimization and automation of many business processes resulting in customer satisfaction and cost reduction. Strong leadership and team building abilities with focus on problem solving.

CAREER PROGRESSION & EXECUTIVE CONTRIBUTION

Pošta Slovenije d.o.o., Maribor

www.posta.si

Member of the Management Board, CFO (January 2023 – Present)

Responsible for Finance, Accounting, Controlling, Real estate, Legal, Compliance, Risk

Intereuropa d.d., Koper

www.intereuropa.si

Listed on Ljubljana Stock Exchange - Prime Market (IEKG)

Member of the Management Board, CFO (July 2017 – January 2023)

Responsible for Finance, Accounting, Controlling, IT, Real estate and Procurement, Risk; from 2020 Legal, Compliance

Selected Achievements:

- Completed financial restructuring of company and negotiated refinancing of company's debt with commercial banks, significantly lower cost of financing
- Successfully prepared company for sale to strategic investor and orchestrated sale process inside the company
- Implemented data warehouse, business intelligence system Qlick Sense, CRM Salesforce system and rolled it out to group level and change company's culture to data driven.
- Established project portfolio management system on group level

Družba za upravljanje terjatev bank d.d., Ljubljana

www.dutb.eu

Bonds listed on Vienna Stock Exchange Third Market

CFO (March 2014 – July 2017)

Responsible for Finance, Accounting, Controlling, Risk, IT, Member of Executive Credit and Investment Committee

Selected Achievements:

- Established a reporting and planning system at DUTB
- Concentration of loan analytical information systems from four different banks to a single IT system and thus increase process and cost efficiency

- Successfully executed merger of two banks in liquidation to DUTB
- Led refinancing of matured bonds with commercial loans in amount +500 mil EUR
- Managed bond issues to finance acquisition of bad assets from two state owned banks under bank stability measures in amount +500 mil EUR
- Delisted bonds from Ljubljana stock exchange and listed it to Vienna Stock Exchange Third Market

Luka Koper d.d., Koper

www.luka-kp.si

Listed on Ljubljana Stock Exchange - Prime Market (LKPG)

Member of the Management Board, CFO (March 2010 – March 2014)

Responsible for Finance, Accounting, Controlling, IT, Process Quality

Selected Achievements:

- Led financial restructuring of heavy indebted company including negotiating loans with commercial banks, managed long term loan from European Investment Bank. Succeeded to extend average debt maturity to over 5 years, reduced cost of financing, hedged 1/3 of the debt against interest rate risk
- Negotiated financial restructuring of Intereuropa, one of the major business partner and important financial investment of Luka Koper (Luka Koper was the biggest shareholder) to secure A/R and ownership position
- Launched business intelligence system BOBJ/SAP to enable daily and monthly automate reporting from/to all terminals of the port.
- Implemented SAP MM/PM modules by redesigning procurement process in the company to increase efficiency of the process
- Implemented structured corporate governance of the subsidiaries

AdriaticSlovenica Insurance Company d.d., Koper (Member of the KD Holding Group)

www.adriatic-slovenica.si

Member of the Management Board, CIO and CFO (February 2008 – February 2010)

Responsible for Finance and Accounting, Controlling, IT, Policy Administration,

Selected Achievements:

- Implemented post-merger activities in area of processes management and IT systems including unification of products
- Led digitalization and automation of insurance policy administration, development of new integrated transactional IT system
- Introduced business intelligence system Qlickview to enable risk segmentation of customers, quicker decision making process

KD Holding d.d., Ljubljana

www.kd-group.si

CFO (November 2005 – February 2008)

Responsible for finance and controlling

Selected Achievements:

- Introduced business planning system for whole group in CEE region

- Managed implementation of integrated asset management IT solution for group to enable more efficient asset management and compliance management
- Optimized liquidity management by designing and implementing add-in in Navision

Zito d.d., Ljubljana

www.zito.si

Listed on Ljubljana Stock Exchange – (ZTOG)

Member of the Management Board, CFO, Procurator (2002 – September 2005)

Responsible for finance, accounting, controlling, IT

Selected Achievements:

- Consolidated group by centralizing production facilities and services
- Implemented ERP system

PREVIOUS POSITIONS

Before worked five years as financial consultant in small consulting firm and five years as Head of IT department and project manager at Agency for privatization of Republic of Slovenia.

KEY SKILLS

Corporate Finance, Debt Restructuring, Cost Accounting, Liquidity Management, General Management, Strategic Planning, Budgeting, Financial and Organizational Restructuring, Controlling, M&A, Business Process Management Optimization

COMPUTER SKILLS

SAP FI/CO, MM, PM, Navision, MS Office, Relationship Databases, Business Intelligence (BOBJ/SAP, Qlickview, Power BI)

LANGUAGE SKILLS

Slovenian - Native

English - Active

Croatian – Active

EDUCATION AND TRAINING

University of Ljubljana, Faculty of Economics – 1987 / 1992; BA in Economics

Euromoney Training EMEA: Mastering Financial Negotiations, Vienna, 2013

Združenje nadzornikov Slovenije: Potrdilo za nadzornike, Ljubljana 2014